

Business Opportunities Workshop
Selkirk College, City of Trail
 October 9th, 2019

Contact us:

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International Synergies
 industrial ecology solutions

light house

metaltech alley
 Trail, British Columbia, CANADA

FPAC
 APFC

Was it any good?

Thanks to everyone who filled in a feedback form to let us know your opinion of the event. Out of a possible 5 points, you scored us...

Degree of Innovation: 4.6/5

Learning and Knowledge Transfer: 4.6/5

Networking Opportunities: 4.5/5

Meeting Expectations: 4.5/5

Running of the workshop: 4.3/5

Summary Report

On October 9th, two dozen individuals representing 20 businesses and organizations from the Greater Trail area participated in a circular economy-based, business opportunities workshop, part of Canada's National Industrial Symbiosis Program (NISP® Canada). The special facilitation approach used at this event enabled participants to elaborate on their respective waste and resource management challenges, which were in turn shared with all participants. The result: **86 distinct resources** were discussed by the workshop participants, and **63 potential matches** were captured. As well, participants were referred to an additional dozen businesses not in attendance on the day, further expanding the regional NISP® network. The NISP® Canada team would like to thank all the participants and volunteers who made this event a success, particularly the staff of the Lower Columbia Initiatives Corporation who helped plan and facilitate the event. NISP® Canada also would like to acknowledge the financial contribution to the team's efforts in the region from the Forest Products Assoc. of Canada (FPAC).



Who was there?

Advanced BioCarbon 3D Ltd., Basin Business Advisors Program, City of Trail, Community Futures, Eagle Graphite, Fenix Advanced Materials, Innovate BC, KAST, Kootenay Career Development Society, Lower Columbia Initiatives Corporation, MIDAS Lab, Mitacs Inc., Red Mountain Resort, Regional District of Central Kootenay, Regional District of Kootenay Boundary, Rossland Beer Company, Teck Metals, TopTekkies, The STEAM truck, West Kootenay EcoSociety



What did they say?

"Great seminar - very informative." B. Maloney, City of Trail

"Great platform to promote industrial symbiosis." D. Manaig, Fenix Advanced Materials

"Very much appreciate the ideas and effort." J. Dougall, GM, Environmental Services, Regional District of Kootenay Boundary

"It was fun, educational and good way to have productive conversations..."

M. Burgess, W. Kootenay EcoSociety

"Love the concept." P. Raito, Rossland Brewing Co.

What's next?

- **Check your matches** for accuracy and completeness in your customized workshop report.
- **Progress discussions** with your co-attendees.
- **Stay in touch!** The NISP® Canada hopes to be able to continue to assist Metal Tech Alley with its circular economy-related efforts.